# **NEWS \* NEWS \* NEWS \* NEWS \* NEWS**

#### MRT systems - Price increase as of March 2022

The international price increases do not stop at the production of magnetic resonance systems. For the remaining systems from the 2021 production we can still keep the "old" prices - a good opportunity to still offer the MRT-systems at last year's prices and conditions. The next batch is currently in production and will be available from March 2022. The "new" prices already apply for this. You will find the NEW PRICE LIST for the MRT set offers in the attachment.

### Practical carrier bag available again!

Your customers/prospects want **to be mobile with the magnetic field system** and take it with them everywhere? The handy MRT control unit is well protected between the layers of the mat in this practical carrying bag. By ordering an advance delivery, we were able to shorten the long delivery time somewhat - which is why the first 20 carrier bags are available again AS OF NOW. **Art. No. 5209 - € 54,-**

MRT "relax" - couch - "Workplace health promotion" in the office and at home

I would especially like to point out the advantages of the ergonomic couch with

integrated body applicator. In the colours black or white, this lounger fits ideally in any
company relaxation room, in the wellness department of family hotels, in the doctor's

practice, to the masseur and just as well in the living room of your customer. The lounger
is comfortable, space-saving and the imitation leather is easy to clean. Not to forget: Taxdeductible for entrepreneurs as a capital good!

## February 2022 - Gifts for your customers

Use February to still offer MRT systems at the "old" prices! In addition, we have a special "treat" for our customers: Customers who decide to purchase an MRT set "classic" in February (order up to and including 28.02.2022) - will receive the mental light glasses (value: € 194,-/CHF 225,-) as a gift from vita-life®. Please note the desired gift on the order form! Customers who order an MRT set "professional" will not go empty-handed either! They will be rewarded with smartcell TM bioactive - covers for mat and cushion" worth € 218,-/CHF 250,- as a gift! Special feature of these covers: Antibacterial effect due to woven-in silver threads (excellent skin and fabric compatibility) Please note the desired gift on the order form!

#### **TOP SERVICE PROVIDER 2022**

Thank you very much for your positive feedback. It makes us proud and spurs us on to keep **improving the good service we already offer!** 

A big thank you goes to all the sales partners who have already taken the opportunity to rate vita-life® on **ProvenExpert.** You can rate vita-life® at: <a href="www.provenexpert.com/vita-life-europe">www.provenexpert.com/vita-life-europe</a> or click on the **ProvenExpert button** on the main page of our homepage: <a href="https://why.vita-life.com">https://why.vita-life.com</a>

We are especially looking forward to your very personal success story with our magnetic resonance systems. You are helping people who are still "unsure" about their decision to buy a magnetic resonance system. Many reviews and testimonials help customers and sales partners to reduce any uncertainties a prospective customer may have. Product benefits - seen from a customer's point of view - create trust! (mouth-to-mouth) Thus, references provide objectivity and credibility.

### My thoughts on VALENTINE'S DAY

There are many different theories about the origin of Valentine's Day - but they all agree on one thing: this day is about love and appreciation. I used to resist this American trend and thought that we didn't need a day for it. Now I find days like Valentine's Day a beautiful occasion to once again consciously reflect on the value of our loved ones and to say thank you. "Thank you for existing just as you are!" And, if it is Valentine's Day that helps to express our appreciation to a loved one, then it is most welcome to me. However, if our hearts are heavy at the time, Valentine's Day may also bring up other feelings in us.

